

# ZABBIX

## PROFESSIONAL SERVICES



# Professional solutions for every business.

Zabbix is an all-in-one, open-source monitoring solution that makes any hardware, software, service, or web application more efficient and reliable.

We offer a wide range of professional services that are designed to fit your unique business requirements. No matter its function, every Zabbix professional service has the same overall goal in mind - providing you with the most effective solution in the shortest time possible.

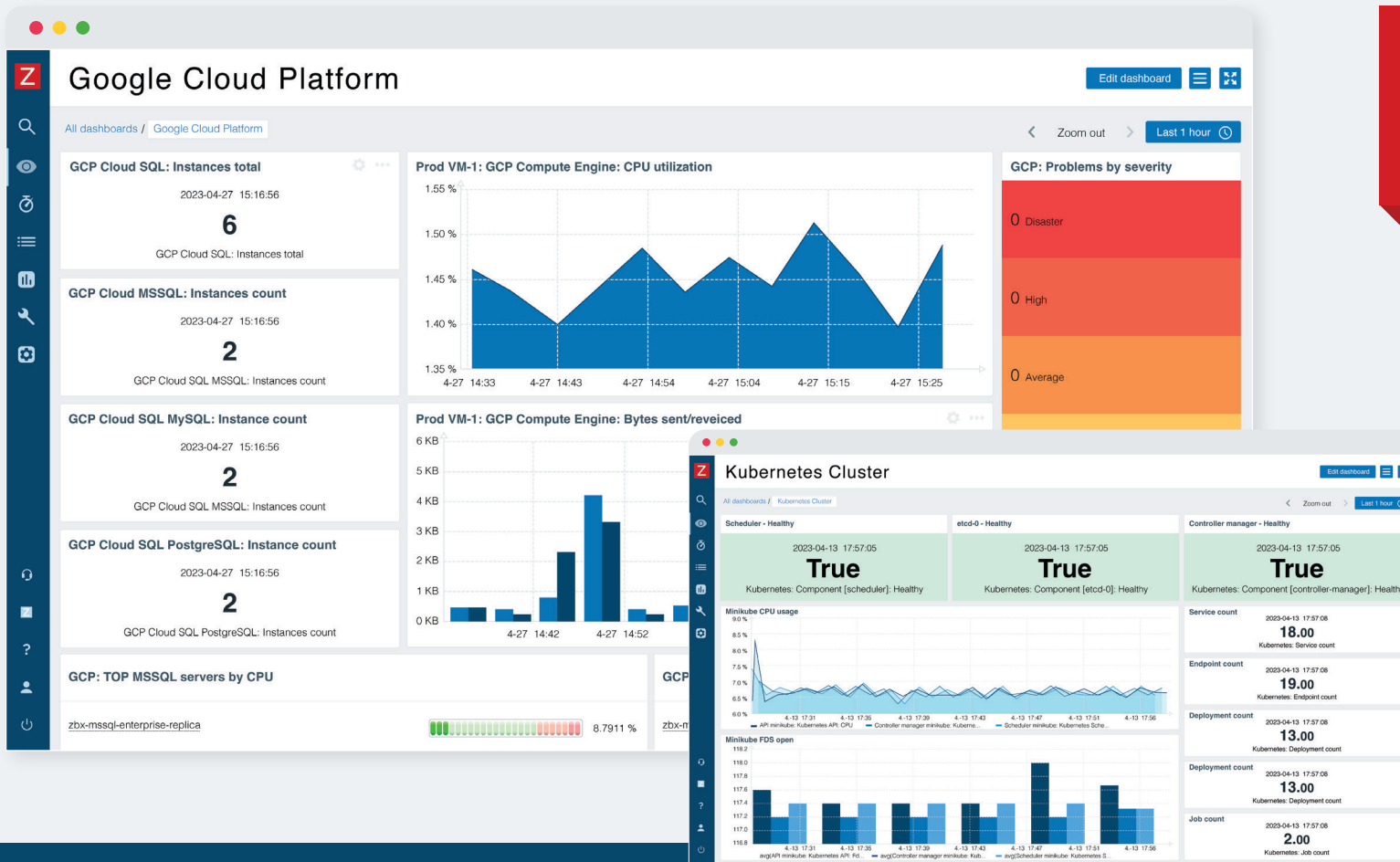
[zabbix.com](https://zabbix.com)

# Why Zabbix?

Our enterprise IT infrastructure monitoring software can deploy anywhere and monitor any device, system, or app in any environment while providing comprehensive data protection, easy integration, and limitless visualization options.

You can also count on complete transparency, a predictable release cycle, a vibrant and active user community, and an outstanding user experience.

And because everything we do is designed to scale easily, we're able to grow right along with you.



100% open source –  
so it's not  
just affordable,  
it's **free**

Available  
in over  
20 languages

Downloaded over  
4,000,000 times  
worldwide  
(and counting)

Able to collect  
an unlimited  
amount of data

Trusted by



# Monitor anything

Founded in 2005, Zabbix is a truly global company, with 5 regional offices and an expert team of developers and support engineers who provide 24/7 support to clients. The first version was released in 1997, and Zabbix has been providing outstanding professional support since 2005.

Zabbix automatically detects threats and issues and then either notifies you or fixes them by itself – freeing up your engineers, improving the quality of your services, and making your business more efficient.

Instead of subscribing to multiple solutions for monitoring infrastructure components, we can be your “one-stop shop” when it comes to keeping track of your entire IT stack. Zabbix lets you monitor anything – from physical and virtual servers or containers to network infrastructure, applications, and cloud services.

No matter what field you’re in, there’s no substitute for consistent, problem-free service when it comes to gaining the trust and loyalty of your customers. Zabbix has a strong track record of helping customers across multiple verticals achieve that goal.



## Healthcare

The average modern hospital relies on tens of thousands of connected devices, and manually checking each one for anomalies simply isn’t practical. With Zabbix, hospital IT teams receive potentially life-saving alerts if anything is out of the ordinary.



## Finance

Financial institutions depend on their networks to maintain connectivity and productivity. Zabbix allows banks to proactively detect and resolve network problems before they turn into major business disruptions, improving uptime and efficiency.



## Education

In an age of digital course materials and resources, schools and universities can’t operate without properly functioning IT infrastructures. Zabbix has proven itself to be a simple, cost-effective method of monitoring geographically distributed campuses and educational sites.



## Government

Network monitoring is critical for government agencies, as downtime can bring a halt to vital public services. Zabbix keeps watch on your infrastructure and network utilization, making it easy to stay ahead of any issues and keep your systems running.



## Retail

Retail environments increasingly depend on network-connected equipment, so they can’t get away with monitoring only a subset of their connected devices. Zabbix makes it possible for retailers to easily monitor every port on every network device.



## Telecom

Millions of massive-data devices are currently connected to networks and generating value for communication service providers. By keeping track of network health and performance, Zabbix can improve customer experience and drive growth.



## Aerospace

In aerospace, timely data delivery and issue notification are the keys to safe operations. Installing Zabbix guarantees that you’ll be alerted about all possible and potential system failures and errors before they happen.

# Professional services

## Technical Support Subscriptions

### Get technical advice

Get instant access to a team of Zabbix experts for guaranteed professional support 24x7

Zabbix offers a wide range of professional services designed to fit your unique requirements.

Find out more:

[zabbix.com/services](https://zabbix.com/services)



### Turnkey solution

#### Deploy professionally

Install and configure Zabbix according to your unique requirements

### Consulting

#### Talk to experts

Benefit from expert advice and best practices for all Zabbix-related matters

### Integration

#### Expand your workflow

Connect Zabbix to your ticketing system, service desk, or any other tool

### Template building

#### Customize monitoring

Effortlessly start monitoring your specific device, system, application, or service

### Professional training

#### Obtain knowledge

Focused, comprehensive training for all your Zabbix needs

### Migration

#### Move all your data to Zabbix

Switch to Zabbix without the trouble of moving all your legacy infrastructure yourself

### Upgrade

#### Use the latest version

Eliminate risk and minimize downtime

### Development

#### Enhance Zabbix

Let Zabbix develop additional features for your business needs



# Technical support subscriptions

## Professional, 24x7 support

Enterprise-class software for corporate clients needs to come with world-class technical support. We deliver 24/7 support in a multitude of languages, and we go far beyond simple incident reporting, getting to the root cause of your issues and making sure they don't happen again.

## Support subscriptions

There are multiple Zabbix support tiers to choose from – everything from simple, per-incident support plans to plans that include remote troubleshooting, version upgrades, on-site training, and on-site consulting.

## Pricing

When it comes to pricing, our services are designed to be cost-effective and easy to scale, no matter how many devices you monitor or how many users you have.



Find out more:

[zabbix.com/support](https://zabbix.com/support)

	Silver	Gold	Platinum	Enterprise <span style="background-color: #002060; color: white; padding: 2px;">Best value</span>	Global
Monitored devices and metrics	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Phone and web support	✓	✓	✓	✓	✓
Number of support cases	8	Unlimited	Unlimited	Unlimited	Unlimited
Support availability	8 x 5	8 x 5	24 x 7	24 x 7	24 x 7
Initial response time	Up to 1 day	Up to 4 hours	Up to 4 hours	Up to 4 hours	Up to 2 hours
Emergency response time	–	–	Up to 2 hours	Up to 1.5 hours	Up to 1 hour
Support contacts	1	2	3	7	20
Supported Zabbix servers	1	Priced per server	Priced per server	Unlimited	Unlimited
Support for Zabbix Proxy	–	Priced per proxy	Priced per proxy	Unlimited	Unlimited
Support for Native HA	–	Optional	Optional	✓	✓
Legal entities covered	1	1	1	1	5
Remote troubleshooting	–	✓	✓	✓	✓
Performance tuning	–	–	✓	✓	✓
Environment review	–	–	–	✓	✓
Assigned Technical Account Manager	–	–	–	✓ 2 hours per month	✓ 4 hours per month
Upgrades by Zabbix team	–	–	–	✓	✓
On-site visit / remote consultancy up to 5 business days	–	–	–	✓ 40 hours (1 visit)	✓ 80 hours (2 visits)
Zabbix Certified User training sessions	–	–	–	✓ 1 session for up to 50 students	✓ 3 sessions for up to 50 students
Zabbix Certified Specialist and Professional training sessions	–	–	–	✓ 1 session for up to 5 students	✓ 2 sessions for up to 10 students
Zabbix Certified Expert training for 5 students	–	–	–	–	✓
Extra course vouchers	–	–	–	–	5
20 Integration and Development days	–	–	–	–	✓
3 Zabbix Summit full tickets	–	–	–	–	✓
Annual Q&A session with the Product owners team	–	–	–	–	✓

# MSP technical support subscriptions

The key to success as a managed services provider (MSP) is creating efficient, cost-effective processes that deliver quality service. To do that, however, an MSP needs to be able to scale up quickly, with a minimum of limitations.

## MSP support subscriptions

Zabbix offers 7 intuitive yet feature-rich support tiers for MSPs, organized by the number of devices under management. Worried about exceeding host limit? Don't be – we've made upgrading a simple proposition.

## Benefits

Zabbix support ensures uninterrupted monitoring, letting you concentrate on exceptional customer service. Grow your business worry-free, confident that performance problems or downtime won't hinder your operations.



Find out more:

[zabbix.com/msp](https://zabbix.com/msp)

	1 000 hosts	2 500 hosts	5 000 hosts	10 000 hosts	20 000 hosts	50 000 hosts	Unlimited Global
Customers supported	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Zabbix servers and proxies	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Metrics included	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Online support	✓	✓	✓	✓	✓	✓	✓
Phone call support	–	–	✓	✓	✓	✓	✓
Support availability	8x5	8x5	24x7	24x7	24x7	24x7	24x7
Initial response time	8 hours	8 hours	4 hours	4 hours	4 hours	4 hours	2 hours
Remote troubleshooting	Option	Option	Option	✓	✓	✓	✓
Number of incidents	25	50	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
ZCU public by Zabbix	2	2	2	3	3	10	50
ZCS public by Zabbix	–	–	1	2	2	5	20
ZCP public by Zabbix	–	–	–	–	–	2	10
ZCE public by Zabbix	–	–	–	–	–	–	3
Support contacts	3	5	5	5	10	15	50

# Training courses

Zabbix certified training is the fastest way to get up to speed – no matter what your current knowledge level.

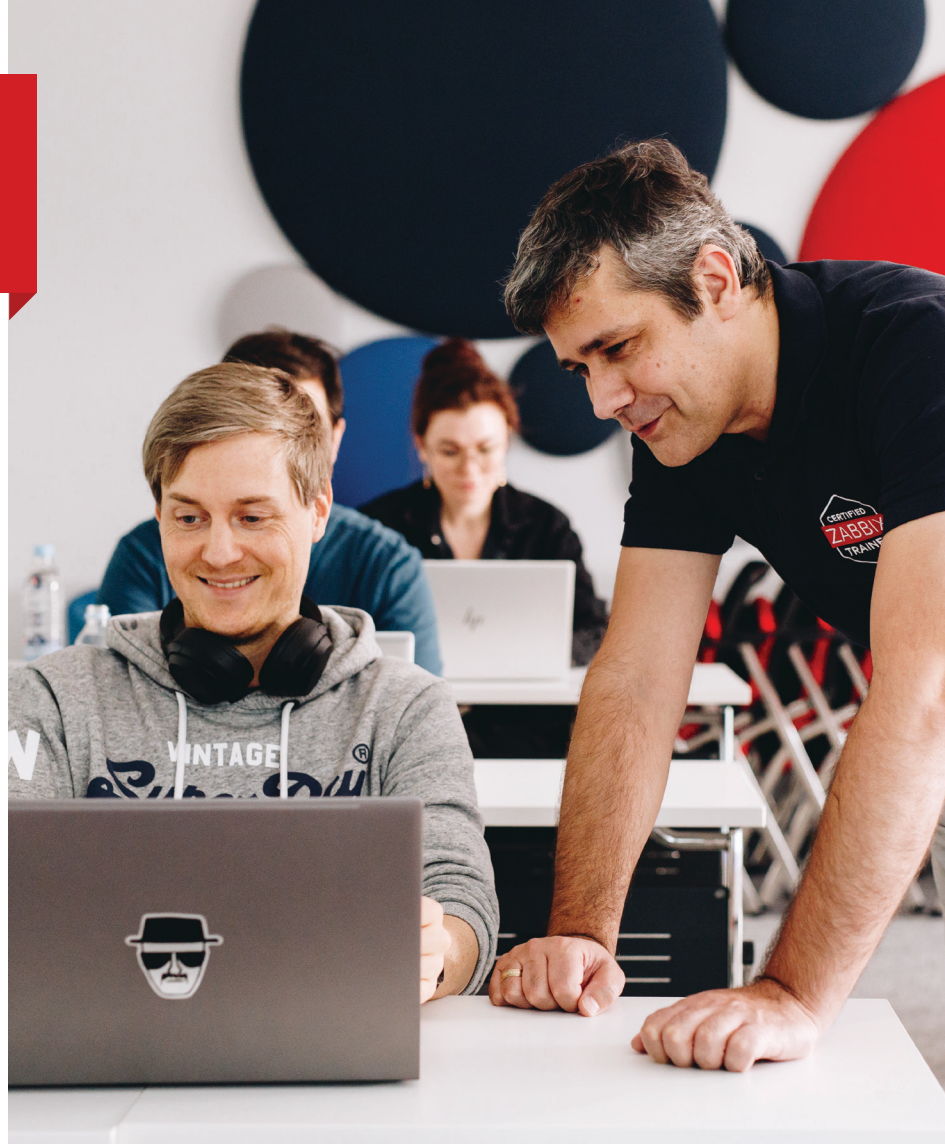
Whether you're a complete beginner or you've been using Zabbix for years, there's always something new and useful in our courses.

Our trainers don't just read the manual – they work with us on a daily basis, so they've got plenty of hands-on use cases, hacks, workarounds, and shortcuts to share. And because we want to make sure we cover all the bases during every training session, there's always plenty of time for Q&A sessions.



Find out more:

[zabbix.com/training](https://zabbix.com/training)



## Why train with Zabbix?



### Official certification

Master Zabbix under the guidance of our top trainers, and you'll receive an official Zabbix certification.



### A hands-on experience

Put your new skills to the test by performing practical tasks and solving real-life use cases.



### A clear training path

Follow the official Zabbix certified training path to become a Zabbix certified expert.



### Worldwide availability

Together with our partner network, Zabbix makes sure that our training courses are available worldwide in your preferred language.



### Structured knowledge

Zabbix certified trainings are the most time and cost-efficient way to master all things Zabbix.

## Core courses

This multilevel training program delivers systematic knowledge to Zabbix users and guides them from beginner to expert.

Duration: 1 - 5 days

## Upgrade courses

Leverage your existing Zabbix knowledge and get up to speed with the latest features and improvements.

Duration: 1 day

## Extra courses

Intensive one-day courses full of practical tasks and real-life use cases, aimed at anyone willing to learn a particular aspect of monitoring.

Duration: 1 day

## Exams

Become Zabbix certified by testing your knowledge with the Zabbix certified training exam.

# Zabbix partner program

At Zabbix, we've built one of the most popular monitoring solutions available, thanks to our emphasis on high performance, functionality, and reliability. It should therefore come as no surprise that requests for Zabbix professional consulting, advice, support, and training arrive from almost everywhere in the world.

That's where the Zabbix Partner Program enters the picture. Our partner program is designed to provide our services to the widest possible audience of qualified buyers, by allowing customers to purchase them through a network of verified Zabbix partners as well as from Zabbix directly.



Find out more:

[zabbix.com/partners](https://zabbix.com/partners)

Zabbix currently has **261 partners (and counting)** located around the world



The Zabbix Partner Program is flexibly structured around **how partners deliver value to customers.**

## Resellers

As the name suggests, these are companies that promote and resell Zabbix services. Their job is to locate leads, present and promote Zabbix products and services, consult the leads regarding their ideal solutions, and arrange the contracts. At that point, Zabbix steps in and provides the services.

## Certified Partners

Certified partners can also promote and resell Zabbix services, but they're officially authorized to *deliver* selected Zabbix services and solutions as well. The certified partner stays in close contact with customers, which allows them to sell their own value-adding services alongside Zabbix services.

## Premium Partners

A premium partner has the same authorization to promote, resell, and deliver Zabbix services and solutions, but premium partner status is reserved for partners with the proven knowledge, skills, and experience to participate in highly sophisticated Zabbix solution implementation, integration, and support projects.



We help businesses  
deliver flawless services  
for a better world  
and happier people.

Find out more  
about Zabbix

[zabbix.com](https://zabbix.com)



Contact us

[sales@zabbix.com](mailto:sales@zabbix.com)

