ZABBIX

Zabbix services: Helping you prepare for Zabbix 7.0 LTS

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Zabbix Business Model





01

Create a best-in-class monitoring solution



02

Make it widely available through open-source licensing



03

Offer professional services to customers via our own team and our network of partners



7.0 LTS almost here

- ► Enhanced User Interface
- ► Advanced Security Features
- ► Improved Scalability

- ► New Monitoring Capabilities
- ► Enhanced API Functions
- Proxy HA and load balancing



What is the most valuable human resource?



Time ©



But how to have more time?

Technical Support Subscriptions

Get technical advice

Get instant access to a team of Zabbix experts for guaranteed professional support 24x7

Turnkey solution

Deploy professionally

Install and configure Zabbix according to your specific requirements

Consulting

Talk to experts

Benefit from expert advice and best practices for all Zabbix-related matters

Integration

Expand your workflow

Connect Zabbix to your ticketing system, service desk, or any other tool

Template building

Customize monitoring

Effortlessly start monitoring your specific device, system, application, or service











Professional training

Obtain knowledge

Focused, comprehensive training for all vour Zabbix needs

Migration

Move all your data to Zabbix

Switch to Zabbix without the trouble of moving all your legacy infrastructure yourself

Upgrade

Use the latest version

Eliminate risk and minimize downtime

Development

Enhance Zabbix

Let Zabbix develop additional features for your business needs



Services that we will discuss today









Trainings

Upgrade

Consultancy

Template building







Core Training Courses

Zabbix Certified

User

Use the Zabbix frontend to find, filter, and view collected metrics and detected problems.

1 day

Course requirements

None

Zabbix Certified

Specialist

Deploy and configure Zabbix from scratch and learn about a variety of monitoring protocols and techniques.

5 days

Course requirements

None

Recommended skills

Basic experience in Linux operating systems

Zabbix Certified

Professional

Manage large, distributed, and highly loaded installations.

3 days

Course requirements

Zabbix Certified Specialist exam or attendance certificate Basic experience in Linux operating systems Zabbix Certified

Expert

Design and maintain highly efficient Zabbix instances running in high-availability mode with best performance and security practices in place.

5 days

Course requirements

Zabbix Certified Professional exam





Extra Training Courses

Automation and Integration with Zabbix API

This course gives a detailed study of Zabbix API functionality and shows how you can save time and money by automating a variety of Zabbix tasks.

1 day

Course requirements

None

Advanced Zabbix Data Pre-Processing

> This course will show you an "under the hood" view of how pre-processing is performed as well as an understanding of the underlying design logic.

1 day

Course requirements

None

Advanced Zabbix Security Administration

This course will teach you about encrypting connections between Zabbix components and your monitoring endpoints by defining user permissions and roles, restricting access to sensitive metrics, and more!

1 day

Course requirements

None

Advanced Problem and Anomaly Detection with Zabbix

This course is fully dedicated to problem detection, from creating simple triggers to using new long-term analytics functions.

1 day

Course requirements

None

Advanced Zabbix SNMP Monitoring

> This course covers SNMP polling, configuring Zabbix for SNMP traps, and optimizing SNMP data collection for enterprise-level hardware by utilizing the SNMP bulk data collection features.

1 day

Course requirements

None





Upgrade Training Courses

Zabbix Certified Specialist Upgrade

This course will teach you how to utilize the latest Zabbix features and improvements. You'll get up to speed with the latest Zabbix configuration changes, new data collection, problem detection and visualization features, and more.

6 hours

Course requirements

Zabbix 6.0 Certified Specialist certificate

Zabbix Certified

Professional Upgrade

Learn how to get the most out of Zabbix 6.0 LTS features by deploying a Zabbix server high availability cluster, creating dynamic problem thresholds with baseline monitoring and anomaly detection, and reducing load by utilizing the latest pre-processing features.

2 hours

Course requirements

Zabbix 6.0 Certified Professional and Zabbix 7.0 Certified Specialist certificates

ZCS Upgrade

ZCS 7.0 Upgrade (4h)

- ► Item timeouts
- Asynchronous data collection
- Zabbix agent (active) availability
- Cause and Symptom problems
- JIT user provisioning
- Agent 2 plugins
- Browser based monitoring
- Dashboard widgets (gauge, honeycomb, etc.)



CERTIFICATE

AS-2312-178

DECEMBER 22, 2024

This Certificate accredits that ZABBIX 7.0 CERTIFIED

SPECIALIST

training has been completed by

JOHN DOE

Alexei Vladishev CEO, Founder



ZCP Upgrade

ZCP 7.0 Upgrade (2h)

- Proxy buffer modes
- Proxy HA and load balancing
- ► SNMP low-level discovery
- Performance tuning



CERTIFICATE

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DECEMBER 22, 2024

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Use the latest Zabbix version.

Do you want to get the latest Zabbix features and improvements but lack the resources or know-how on upgrading Zabbix environments?

When it's time to upgrade your Zabbix solution, we've got the answers. We integrate with your team and adapt to your environment, handling your upgrade with minimal disruption.

When do you need Zabbix Upgrade Services?

- You want to benefit from the latest and greatest enterprise features in Zabbix
- You don't have the time or resources to carry out an upgrade yourself
- Your current version of Zabbix is no longer supported



New Features and Capabilities:

- ► Functional Enhancements: Access to new features and improvements that enhance the functionality and usability of Zabbix.
- Web browser monitoring
- Proxy high availability and load balancing

Better Integrations:

- Improved or new integrations with other tools and technologies, expanding the capabilities of your monitoring setup.
- New templates released with every major Zabbix version
- Existing templates are constantly improved to use the latest technology



Performance Improvements:

- ▶ Instant configuration sync between server, proxies and agents
- Instant action execution
- Faster user permission calculation

Resource Efficiency:

- Enhancements reduce resource consumption of your Zabbix server and agents
- Proxies can utilize a memory buffer
- Incremental config synchronization for server and proxies



User interface

- Updates often include improvements to the user interface, making the system easier to navigate and use.
- Better optimized Zabbix menu
- All forms are modal windows

Ease of Use:

- ► Enhanced usability features that make it simpler to configure and manage your monitoring environment.
- Direct links to documentation from all Zabbix forms
- Separate host and template groups



Enhanced Security:

- Security Improvements: Newer versions often incorporate improved security features and protocols.
- ► LDAP and SAML JIT provisioning
- ► Two-factor authentication
- Password policies for internal user account

Consultancy to understand all features of Zabbix 7.0 LTS

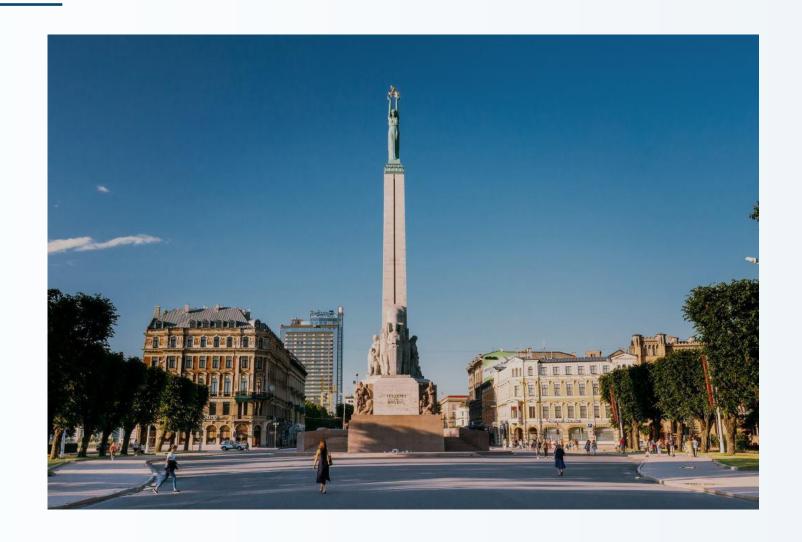


Why to use?

- ► Reduce costs by finding a solution for your problem in minutes or hours instead of days or weeks
- Be more agile and complete your projects faster and cheaper
- Prepare for the future by selecting the right architecture from the very beginning
- ► Eliminate guesswork and common mistakes
- ► An independent and objective opinion we are vendor-neutral



Full freedom





What do you get?

- Professional advice and a deep pool of knowledge on any Zabbix-related topic
- ► A fully documented procedure upon task completion
- ► A chance to work hand-in-hand with Zabbix experts
- ▶ The option to pay as you go, without the need for an annual agreement



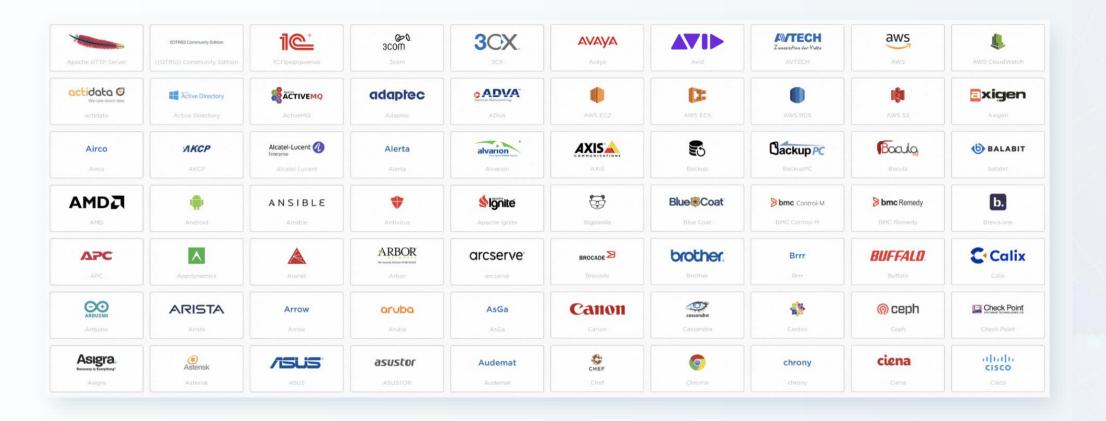
Things to always remember

Consultancy is not a support, SLA is not guaranteed, Session cannot be shorter than 1 hour, Consultancy is not an official template building.

Template building solution



New template almost every week





Customize monitoring

Can't find a template that fits your device, application, or service? Let us or our partners build the perfect template for your requirements with Zabbix best practices in mind.

Template building services allow you to begin monitoring your device, application, or service as quickly as possible.



New offering

Standard price of €5,000 / \$6,000 *

Prerequisites

- An exact list of what needs to be monitored (and in some cases, how this information should be collected)
- Access to the device or system for a limited time in order to develop, test, and debug the integration
- Availability of the technical documentation
- A technical point of contact

It typically takes between 3 and 10 days to develop the template, depending on the complexity of the task, the availability of documentation, and the clarity of instructions. Once the template is complete, Zabbix reserves the right to share it with our community unless agreed otherwise.

* What if I don't meet the prerequisites?

If you don't meet the prerequisites, you can still apply for the service. However, it may be necessary to request a customized quotation, and pricing may be subject to change as a result.





