

**ZABBIX**'26

CONFERENCE

GERMANY

# Shift to Zabbix Cloud

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## About me!

Armands Novikovs

DevOps Engineer in Zabbix



## Why Monitoring Becomes a Problem



### **Maintenance**

Time-consuming and repetitive

### **Upgrades**

Risky and often disruptive

### **Backups & Scaling**

Manual and hard to manage

## Zabbix Cloud

### **Fast deployment**

Ready to use in minutes

### **Focus on monitoring**

Spend time on insights, not setup

### **Scale as you go**

Rescale to fit your requirements,  
either big or small

### **Stable performance**

Predictable and reliable system

# Accessible and affordable for everyone

## Zabbix Cloud tiers

Zabbix Cloud tiers, from Nano to 2xLarge, offer scalable solutions tailored to meet your monitoring needs. Prices are starting points and may vary based on your specific configuration and requirements.

	Nano	Micro	Small	Medium	Large	xLarge	2xLarge
? NVPS (New Values Per Second)	50	100	250	1000	2500	5000	10000
? Starting from	\$ 50	\$ 100	\$ 250	\$750	\$ 1875	\$ 2500	\$ 5000

# Shift Responsibility

**You**

**Zabbix Cloud**

**Monitoring configuration**

**Infrastructure**

**Alerts & dashboards**

**Maintenance & Upgrades**

**Business logic**

**Backups & availability**



# On-Prem vs Cloud: key differences

## Performance Tuning

Pre-tuned by Zabbix Cloud team.  
On on-prem you do it yourself

## External Scripts

Custom alert scripts, external scripts are not supported in Zabbix Cloud

## SSH/DB Access

We do not provide access to instance or database

## Release Cycle

Currently we stick to LTS version, with automatic OS/Zabbix patching

# How it works?

Both for users and partners

# For Users

## **Simple management**

Easy node deployment, no overhead, main goal is to have working Zabbix instance

## **Fire and forget**

After you deploy the node and configure access filters – your job's done, go and play with Zabbix

## **Minimalistic UI**

Easy to navigate, easy to follow along and find what you need, like configuration changes etc



## Super-Caribou



Running

[super-caribou.zabbix.cloud](#)

Overview

Access filters

Encryption

Upgrade

Backups

History

Maintenance

Detailed node information.

### Connection info

Frontend URL

[super-caribou.zabbix.cloud](#)

Username

Admin

Node password

\*\*\*\*\*

Server

super-caribou.zabbix.cloud:10051

IPv4

18.196.207.16

Encryption

None

### Configuration

Compute	Storage	Region	Version
Nano	10GB	Europe (Frankfurt)	7.0.23

### Usage

Disk utilization



### Payment info

Next billing date: **May 1, 2026** (in 22 days)  
Total payment: **60.50 \$**  
Including VAT (21.00%): 10.50 \$

[Cancel subscription](#)

# Overview

## For Partners

### **Centralized Management**

Users and roles, billing and payments, node management

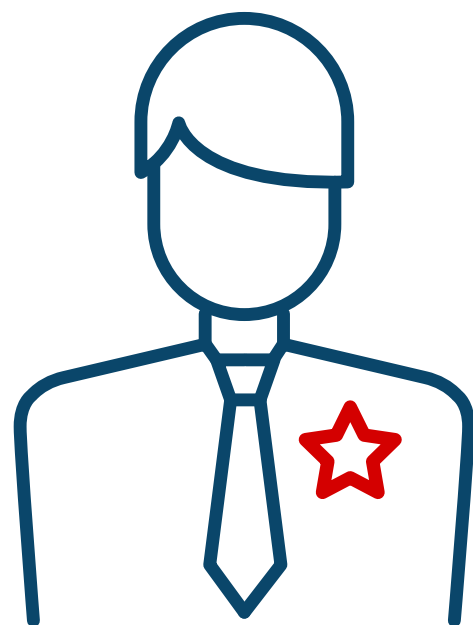
### **Organizations**

Allows you to structure and centrally manage users, nodes, and access level

### **Audit Log**

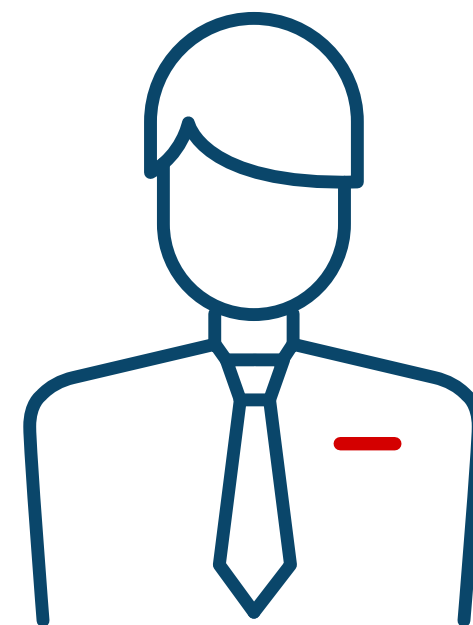
Easy to find and see what is happening across your organizations, all activities

# Roles



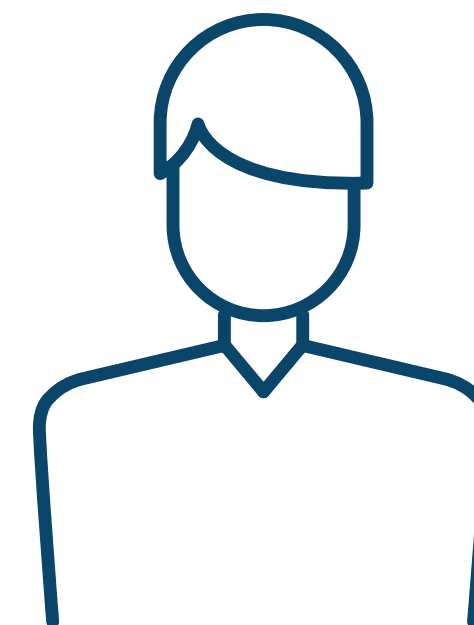
## Owner

Can see and manage globally all users, nodes, billing and payments



## Admin

Can see status and manage all nodes under specific organization: access filters, encryption, backups and other settings including cancelling subscription



## User

Can see status and manage only specifically assigned nodes: access filters, encryption, history and maintenance

All organizations

Private

Secret Organizat...

Support

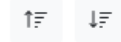
FAQ

Account ⚠ >

Logout

## Organizations

Create new organization



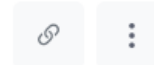
Search

### Private

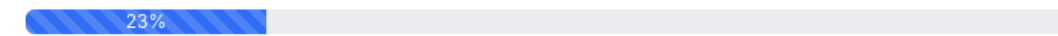
Your role: Owner

Create new node

**Busy-Turtle** (Nano) Initializing



Compute: Nano



Region: Europe (Frankfurt)

Zabbix version: 7.0.23

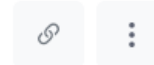
1 node  
[View all nodes](#)

### Secret Organization

Your role: Owner

Create new node

**Super-Caribou** (Nano) Running



Compute: Nano

Disk utilization



Region: Europe (Frankfurt)

Zabbix version: 7.0.23

Created 37 minutes ago

Last backup 33 minutes ago

1 node

# Organizations

## Roadmap 2026

### Annual Subscription

Monthly or annual subscription options

### Billing reworking

More flexible billing administration

### Audit Log

Management of multiple Zabbix Cloud nodes made easier

### Cloud Proxy

Availability of Zabbix Proxy nodes in the Cloud

### Version Flex

Stay on release line that fits your needs

**Thank you!**



Visit and give it a try!

[zabbix.com/cloud](https://zabbix.com/cloud)

