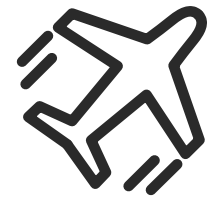


Shift to Cloud

Why, when, and how?



ZABBIX '26

CONFERENCE

POLAND

About me:

Antons Dorosconoks

Lead DevOps Engineer in Zabbix



How did I get started with Zabbix?

Joined Jan 2025

The product was already out for roughly 3 months

Platform operational side help

But slowly I was involved in more parts of the product

Got to see the product grow

Design decisions, sales conversations, support patterns, and much more

About the product

Do I even want to use it?

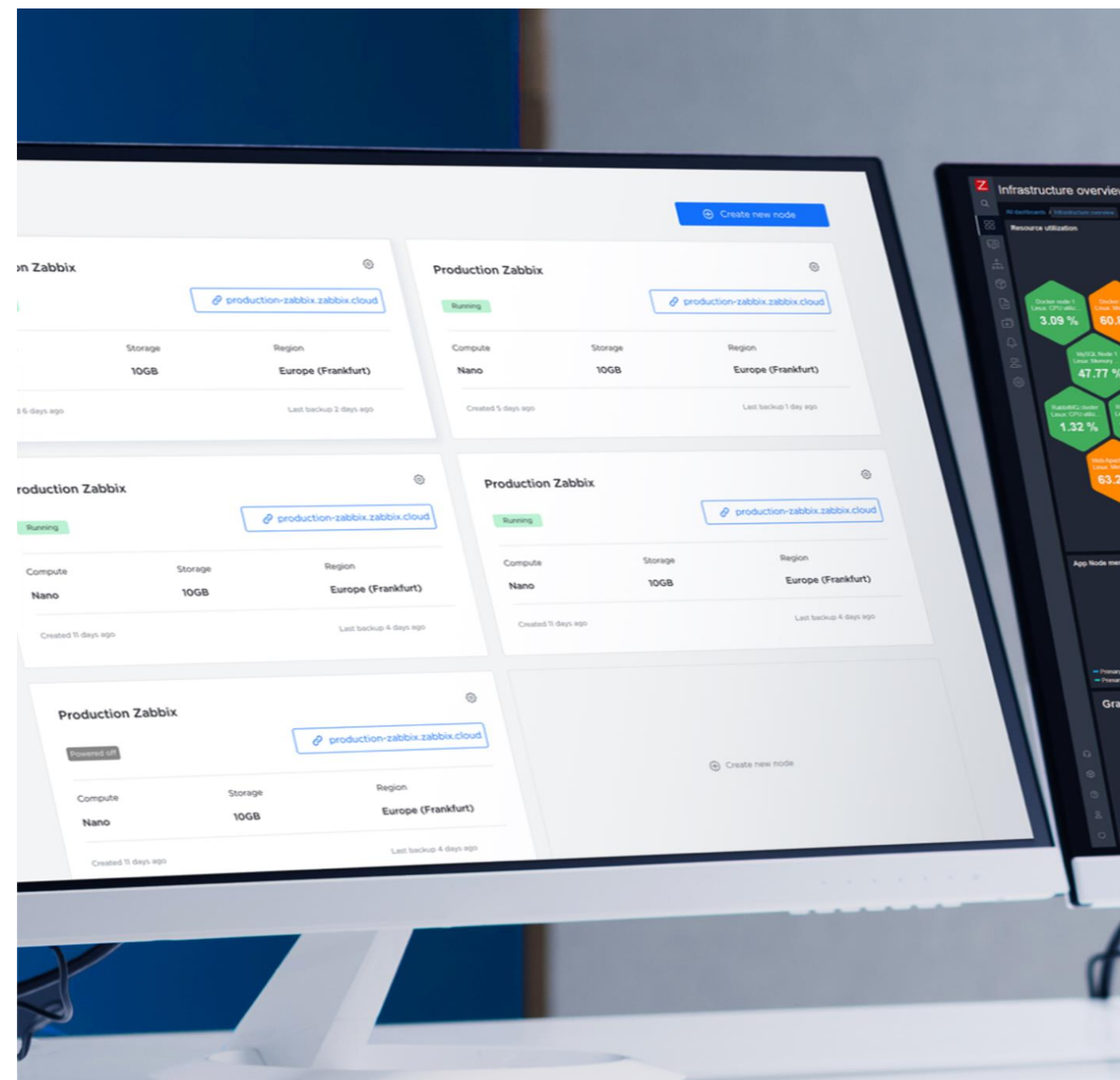
Imagine...

Maintenance is covered, you no longer need to think about upgrades, dependencies, and security fixes...

With Zabbix Cloud

It is possible! It's the same product, but we run it for you.

zabbix.com/cloud



What is it?

Zabbix on demand

Deployable in 5 minutes and with just a few clicks

24/7 uptime

We make sure that your Zabbix Cloud instances are always available

Scale as you go

Rescale to fit your requirements, either big or small

Stay up to date

Automatically get upgraded to the latest available version (LTS)

Accessible and affordable for everyone

Zabbix Cloud tiers

Zabbix Cloud tiers, from Nano to 2xLarge, offer scalable solutions tailored to meet your monitoring needs. Prices are starting points and may vary based on your specific configuration and requirements.

	Nano	Micro	Small	Medium	Large	xLarge	2xLarge
🔍 NVPS (New Values Per Second)	50	100	250	1000	2500	5000	10000
🔍 Starting from	\$ 50	\$ 100	\$ 250	\$ 750	\$ 1875	\$ 2500	\$ 5000

On-Prem vs Cloud: Key Differences

Performance Tuning

Pre-tuned by the Zabbix Cloud team.
With on-prem, you do it yourself.

Release Cycle

Currently we stick to LTS versions, with automatic OS/Zabbix patching.

Patching

Automatic OS/Zabbix patching.

External Scripts

Custom alert scripts, as external scripts are not supported in Zabbix Cloud.

SSH/DB Access

We do not provide access to instances or databases.

SAML Certificate

Upload not supported, will be native in 8.0 LTS.

Platform Support

If you run into any issues with the platform or your node, you can create a support ticket and we'll help you resolve them.

We also welcome feedback - we review it closely and use it to improve!



How does it work?

We tried to build a platform that will make users and partners happy.

For Users

Simple management


Easy node deployment, no overhead, and the main goal is to have a working Zabbix instance.

Fire and forget

After you deploy the node and configure access filters, your job is done. Go and play with Zabbix!

Minimalistic UI

Easy to navigate, easy to follow along and find what you need, like configuration changes, etc.

- All organizations
- Private
- Secret Organizat...
- Support
- FAQ
- Account  >
- Logout

Create new node

1 **Name**

super-caribou .stage.zabbix.cloud

2 **Zabbix version**

7.0.23

Current running system version ?

3 **Region**

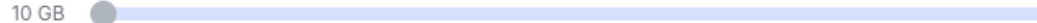
Frankfurt

4 **Compute** ?

Nano

Max 50 values per second, recommended for 5000 metrics and 10 GB of storage

5 **Disk size**

10 GB  16 TB

10GB

Pricing ?

Compute incl. 10GB free storage	50.00-\$
VAT	10.50-\$
Total	60.50 \$
	/ per month

I'll try the 5-day free trial

Free trial is available for Nano tier only.

Please ensure that a payment method is provided within 5 days, or your node will be deleted after the trial ends.

You will be charged immediately after creating or upgrading a node (unless using a free trial period) for remaining days in the current month. After that, you will be charged for all active nodes monthly on the 1st day of the month. You can cancel node subscription at any time in order to stop monthly billing.

Create new node

Cancel

Trial



Super-Caribou



Running

[super-caribou.zabbix.cloud](#)

Overview

Access filters

Encryption

Upgrade

Backups

History

Maintenance

Detailed node information.

Connection info

Frontend URL

[super-caribou.zabbix.cloud](#)

Username

Admin

Node password

Server

super-caribou.zabbix.cloud:10051

IPv4

18.196.207.16

Encryption

None

Configuration

Compute	Storage	Region	Version
Nano	10GB	Europe (Frankfurt)	7.0.23

Usage

Disk utilization



Payment info

Next billing date: **May 1, 2026** (in 22 days)
Total payment: **60.50 \$**
Including VAT (21.00%) 10.50 \$

[Cancel subscription](#)

Overview

Node configuration

[+ Create new node](#)

Super-Caribou

Running[super-caribou.zabbix.cloud](#)[Overview](#)[Access filters](#)[Encryption](#)[Upgrade](#)[Backups](#)[History](#)[Maintenance](#)

A list of IPs or CIDRs from where this node is accessible.

Filter List

[Add new filter](#)

<input type="checkbox"/> Status	Type	IP address or CIDR	Description	
<input type="checkbox"/> Active	Frontend/API and Server	11.12.13.14/32		

Total 1 item

Access Filters

Node configuration

[+ Create new node](#)

Super-Caribou



Running

[super-caribou.zabbix.cloud](#)

- Overview
- Access filters
- Encryption**
- Upgrade
- Backups
- History
- Maintenance

Make communications between Zabbix components safer by using Transport Layer Security (TLS).

NONE
Disable encryption

CERTIFICATE
Certificate based encryption

Root CA certificates

No file chosen

Root CA certificates are used to verify peer certificates

Certificate chain

No file chosen

Private key

No file chosen

Revoked certificates

No file chosen

Optional list of revoked certificates

[Save](#)

Encryption

Node configuration

[+ Create new node](#)

Super-Caribou

Running [super-caribou.zabbix.cloud](#)

[Overview](#) [Access filters](#) [Encryption](#) [Upgrade](#) [Backups](#) [History](#) [Maintenance](#)

Update node hardware and quality of services.

Compute

Micro

Max 100 values per second, recommended for 10000 metrics and 50 GB of storage

Increase storage size
Current: 10GB

Storage size increase can be performed once per 24 hours. Node storage size change is a one-way process and there is no way to perform storage size downgrade by yourself. To perform node storage size downgrade please [contact support](#).

Disk size

15GB 16TB

50GB

Pricing

Compute incl. 10GB free storage	100.00 \$
Additional storage	12.00 \$
VAT	23.52 \$
Total	135.52 \$

/ per month

[Upgrade](#)

Upgrade

Node configuration

[+ Create new node](#)

Super-Caribou



Running

[super-caribou.zabbix.cloud](#)

- Overview
- Access filters
- Encryption
- Upgrade
- Backups**
- History
- Maintenance

Restore instance with stored backup or manually save current state of instance (backup by system is refreshed every 7 days).

Manual backups
Storage: **10GB**

[+ Create backup](#)

Price	3.00 \$
VAT	0.63 \$
Total	3.63 \$
	<small>/ per month</small>

System backup
Created **29 minutes ago**
08.04.26 16:26:59

Next backup
Scheduled for 15.04.2026 [Restore](#)

Backups

Super-Caribou



Running

[super-caribou.zabbix.cloud](#)

[Overview](#)

[Access filters](#)

[Encryption](#)

[Upgrade](#)

[Backups](#)

[History](#)

[Maintenance](#)

Configure how long each type of record is stored in the database. Updates to history are limited to three times per 24 hours.

Auditlog storage period	<input type="text" value="90"/>	days ▾
History storage period for Numeric (unsigned) values	<input type="text" value="7"/>	days ▾
History storage period for Numeric (float) values	<input type="text" value="7"/>	days ▾
History storage period for character values	<input type="text" value="7"/>	days ▾
History storage period for text values	<input type="text" value="7"/>	days ▾
History storage period for log values	<input type="text" value="7"/>	days ▾
History storage period for binary values	<input type="text" value="7"/>	days ▾
Trends storage period for Numeric (float) values	<input type="text" value="365"/>	days ▾
Trends storage period for Numeric (unsigned) values	<input type="text" value="365"/>	days ▾

Save

History



Super-Caribou



Running

[super-caribou.zabbix.cloud](#)

- Overview
- Access filters
- Encryption
- Upgrade
- Backups
- History
- Maintenance**

Define acceptable maintenance periods when we can make adjustments for your node.

Pick your timezone

(UTC+03:00) Europe/Riga

Monday

Tuesday

From: 23:00 To: 24:00

Wednesday

Thursday

Friday

Saturday

Sunday

Save

Maintenance

For Partners

Centralized management

Users and roles, billing and payments, node management.

Organizations

Allows you to structure and centrally manage users, nodes, and access levels.

Audit Log

Easy to find and see what is happening across your organization.

All organizations

Private

Secret Organizat...

Support

FAQ

Account ⚠ >

Logout

Organizations

Create new organization

1 2

Search

Private

Your role: Owner

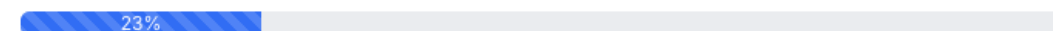
Create new node



Busy-Turtle (Nano) Initializing



Compute: Nano



Region: Europe (Frankfurt)

Zabbix version: 7.0.23

1 node

[View all nodes](#)

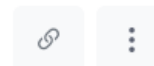
Secret Organization

Your role: Owner

Create new node



Super-Caribou (Nano) Running



Compute: Nano

Disk utilization



Region: Europe (Frankfurt)

Zabbix version: 7.0.23

Created 37 minutes ago

Last backup 33 minutes ago

1 node

Organizations

 All organizations

Private

Secret Organizat...

 Support

 FAQ

Account >

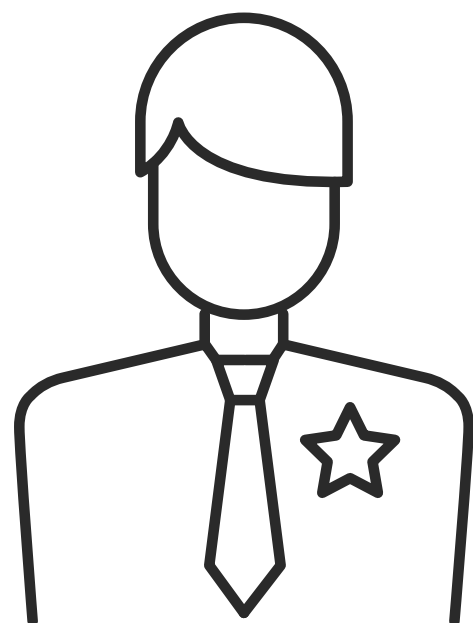
 Logout

Secret Organization management

Users	Admins	Nodes	Settings
<p data-bbox="1692 960 2079 990">No users for this organization.</p> <p data-bbox="1769 1028 2009 1095">Add new user</p>			

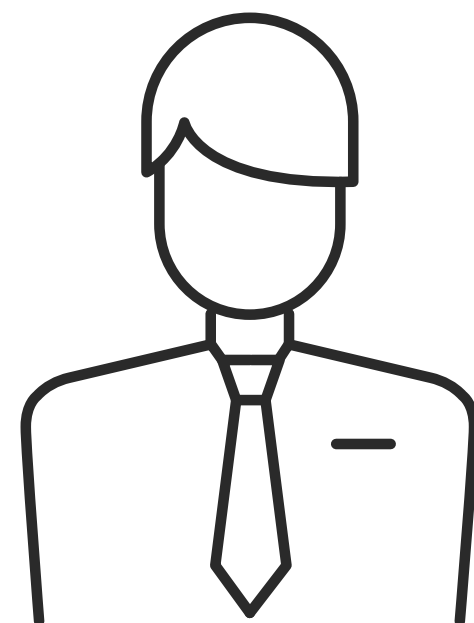
Management

Roles



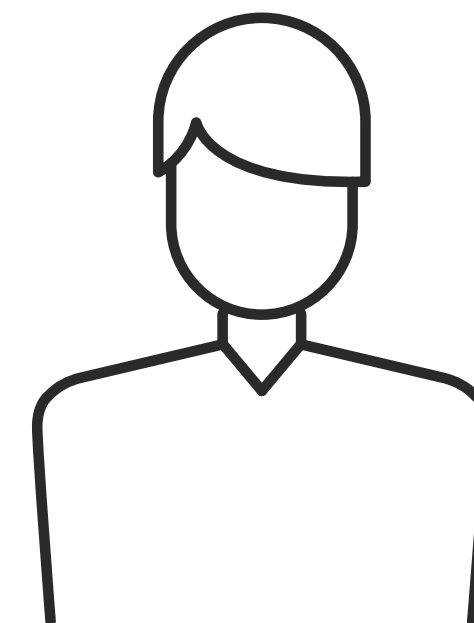
Owner

Can see and manage globally all users, nodes, billing, and payments.



Admin

Can see status and manage all nodes under specific organization: access filters, encryption, backups, and other settings, including cancelling subscription.



User

Can see status and manage only specifically assigned nodes: access filters, encryption, history, and maintenance.

All organizations

Private

Secret Organizat...

Support

FAQ

Account

Profile settings

Audit log

Payments

Billing

Logout

Audit log

Export

Log entries

Filter

Created ↑	Address	User	Role	Node	Action	Description
08.04.26						
13:01:40	80.232.23...	You	Owner	super-cari...	Password reset	Zabbix frontend password of node...
13:01:24	80.232.23...	You	Owner	super-cari...	Access filter delet...	Access filter with CIDR 80.232.239...
13:01:16	80.232.23...	You	Owner	super-cari...	Access filter added	Access filter with CIDR 13.14.15.16/...
11:21:47	80.232.23...	You	Owner	clever-batf...	Node removed fro...	Node "clever-batfish" was remove...
11:21:47	80.232.23...	You	Owner	clever-batf...	Node added to or...	Node "clever-batfish" was added t...
11:03:15	80.232.23...	You	Owner	-	Organization crea...	Organization "Secret Organization"...
11:02:50	80.232.23...	You	Owner	-	User removed fro...	User "antons.dorosconoks@zabbi...
11:02:32	80.232.23...	You	Owner	-	User invited	User "antons.dorosconoks@zabbi...
11:00:41	80.232.23...	You	Owner	super-cari...	Node created	Node "super-caribou" was created.
11:00:11	80.232.23...	You	Owner	clever-batf...	Node created	Node "clever-batfish" was created.
17.01.26						
14:53:49	80.232.23...	You	-	-	Payment method ...	Payment method updated.

Audit Log

Payments

- All organizations
- Private
- Secret Organizat...

- Support
- FAQ

- Account
- Profile settings
- Audit log
- Payments** 1
- Billing

- Logout

Subscriptions

Monthly payments for created nodes

Next Billing Date:	May 1, 2026
Remaining Time:	22 days, 10 hours, 32 minutes
Total For Payment:	60.50\$
Including VAT (21.00%):	10.50\$

Nodes pending payment	Amount
super-caribou	50.00\$

Invoices

Payment documents for the cloud services

Invoice	Date	Paid	Action
#20260400008	08.04.2026	46.40\$	
#20260300035	31.03.2026	1.94\$	
#20260300032	30.03.2026	3.93\$	
#20260300031	30.03.2026	3.93\$	
#20260300022	20.03.2026	23.41\$	
#20260300019	18.03.2026	27.35\$	
#20260300016	12.03.2026	39.02\$	
#20260300014	09.03.2026	44.89\$	

Payments

Cloud service invoice

Invoice No.
00000000001

Issued
01.09.2025

Service provider: **Zabbix SIA**
 Legal address: 74 Gustava Zemgala gatve, Riga, LV-1039, **Latvia**
 Reg. No: 40003738045
 VAT reg. No: LV40003738045

Service recipient: **Zabbix partner name**
 Legal address: **Partner legal address**
 Reg. No:

Business transaction description: Electronic services
 Service Period: 01.09.2025 - 30.09.2025

Node name	Service	Units	Quantity	Period, month	Price, \$	Total, \$
BANK AS	Compute Nano incl. 10GB free storage	pc.	1	1	50.00	50.00
METRO 12	Compute Nano incl. 10GB free storage	pc.	1	1	50.00	50.00

Total	100.00 \$
VAT (0.00%) ¹	0.00 \$
Grand total	100.00 \$
Paid in advance ²	-100.00 \$
Total amount for payment	0.00 \$

Billing

Anything else?

Of course, there is always room for dessert!



Try to guess!

What is currently the highest NVPS client we have?

A) 500 NVPS

Good start!

B) 1,000 NVPS

Okay, now we're cooking!

C) 2,500 NVPS

Great, but we can do even better - up to 10,000!

What is currently the highest NVPS client we have?

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What was the TOP1 support request?

A) Zabbix Configuration

Most users were overwhelmed with core Zabbix configuration and possibilities.

B) What is my password?

Users could not find their Admin password for initial login.

C) Encryption Errors

Users could not generate certs for traffic encryption, leading to upload errors.

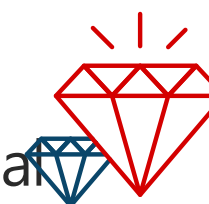
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How big is the Zabbix Cloud team?

A) 5-7 people

Not a lot, but efficient.

B) 9-11 people

We are growing!

C) 12-15 people

Is that a team or a whole department?

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A) 5-7 people

Not a lot, but efficient.

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We are growing!



C) 12-15 people

Is that a team or a whole department?

What's next?

For Zabbix Cloud, of course!



The future is clear...

A glimpse of the future... 2026

Annual Subscription
Monthly or annual subscription options

Billing reworked
More flexible billing administration

Audit Log
Management of multiple Zabbix Cloud nodes made easier

Cloud Proxy
Availability of Zabbix Proxy nodes in the Cloud

Version Flex
Stay on a release line that fits your needs

Shift to Cloud!

Register

zabbix.com/cloud

Explore

Add agents or proxies and import templates!

Go Live

Upgrade your trial node into a full production environment!

Thank you!



Visit and give it a try!

zabbix.com/cloud

