ZABBIX ANNOUNCMENTS



Sergey Sorokin ZABBIX Business Development Director

Topics

- Commercial support for MySQL and PostgreSQL
- Zabbix in the clouds
- Zabbix Summit 2020
- Zabbix users in the world

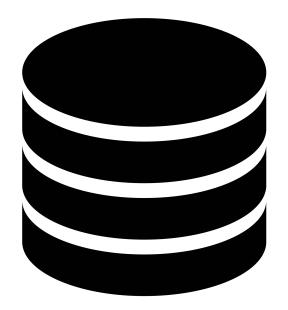


DATABASE SUPPORT

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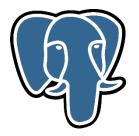






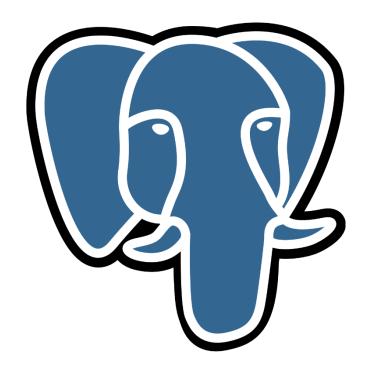




















ORACLE®

MySQL Standard Edition

Includes

24x7 Support Unlimited Support Incidents Knowledge Base Maintenance Releases MySQL Consultative Support

¥25,000

MySQL Enterprise Edition

Includes

Standard Edition Features+ MySQL Partitioning Oracle Enterprise Manager for MySQL MySQL Enterprise Monitor + Backup MySQL Enterprise Security MySQL Enterprise Scalability MySQL Enterprise High-Availability

¥60,000





EDB Standard Edition

Minimum purchase **4 uniCore**

Includes

EDB Postgres Enterprise Manager EDB Replication Server EDB Backup and Recovery Tool EDB Failover Manager EDB Migration Toolkit EDB pgPool II and more.

¥15,000

EDB Enterprise Edition

Minimum purchase **4 uniCore**

Includes

EDB Postgres Enterprise Manager EDB Replication Server EDB Backup and Recovery Tool EDB Failover Manager EDB Migration Toolkit EDB pgPool II and more.

¥25,000



Benefits of purchasing from Zabbix

- One procurement process, one invoice
- Easier budgeting, alignment of support periods
- Extended support on the border of Zabbix and DB
- Be ahead of DB versions supported by your organization



ZABBIX IN THE CLOUDS

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Why clouds?

- Agile quick availability of required resources
- Effective scaling up and down
- No capital expenses
- Better disaster recovery
- Instant provisioning
- Start with POC, continue to grow further



Which clouds?

Figure 1. Magic Quadrant for Cloud Infrastructure as a Service, Worldwide





Source: Gartner (July 2019)



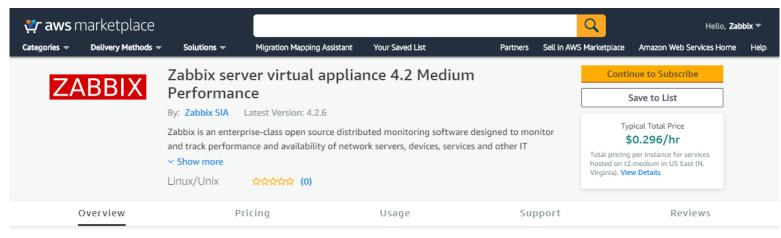








AWS Marketplace



Product Overview

Zabbix is an enterprise-class open source distributed monitoring solution designed to monitor and track performance and availability of network servers, devices, services and other IT resources.

Zabbix is an all-in-one monitoring solution that allows users to collect, store, manage and analyze information received from IT infrastructure, as well as display on-screen, and alert by e-mail, SMS or Jabber when thresholds are reached.

Zabbix allows administrators to recognize server and device problems within a short period of time and therefore reduces the system downtime and risk of system failure. The monitoring solution is being actively used by SMBs and large enterprises across all industries and almost in every country of the world.

| 4.2.6 | Version |
|---------------------|---------|
| Zabbix SIA | Ву |
| See Product Video 🗷 | Video |

Highlights

- All-in-one monitoring solution
- Appliance ready to use out of the box: includes MySQL, Nginx, and PHP
- Highly Performing and Flexible

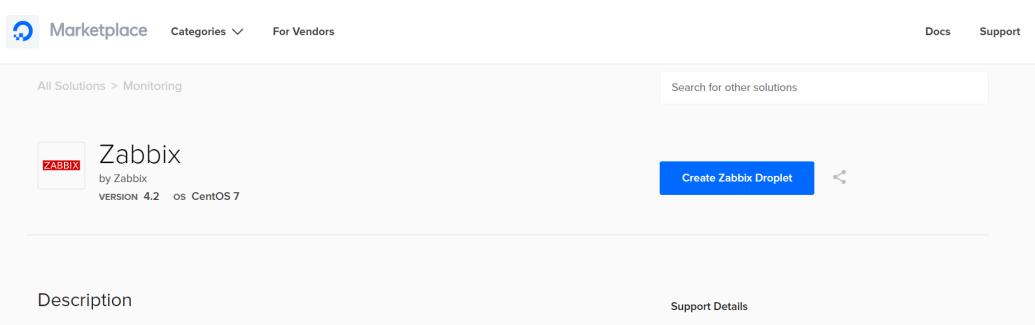


Microsoft Azure Marketplace





Digital Ocean



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Software Included

Supported By: Zabbix Support URL: https://www.zabbix.com/support

Learn More

Product Docs

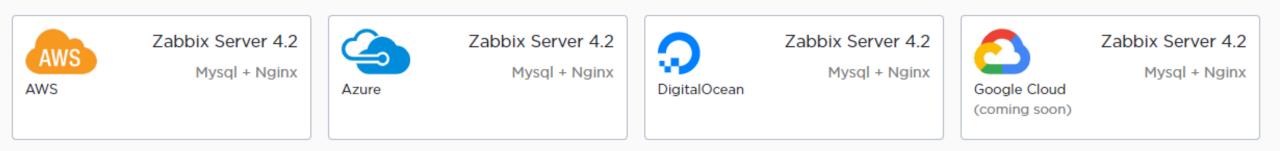
Technical overviews, how-tos, release notes, and support material



Easy to find

| FOR PRODUCTION USE | FOR CLOUDS | FOR CONTAINERS | FOR QUICK DEPLOYMENT | FOR DEEP CUSTOMIZATION | FOR AGENT DEPLOYMENT |
|--------------------------|---------------------------|-------------------------------|-------------------------|---------------------------|-------------------------|
| Install from Packages | Zabbix Cloud Images | Zabbix Container Images | Zabbix Appliance | Zabbix Sources | Zabbix Agents |
| | | - | | | |

Zabbix Cloud Images





Pricing

\$0.125/h + Infrastructure per vCPU cost









Price/performance

The table shows current software and infrastructure pricing for services hosted in **US East (N. Virginia)**. Additional taxes or fees may apply.

| Za | Zabbix server virtual appliance 4.2 Medium Performance | | | |
|----|--|-------------|---------|----------|
| | EC2 Instance type | Software/hr | EC2/hr | Total/hr |
| 0 | t2.medium ★Vendor Recommended | \$0.25 | \$0.046 | \$0.296 |
| ۲ | t2.large | \$0.25 | \$0.093 | \$0.343 |

| Customer Environment parameters | Value | Unit of measure |
|-------------------------------------|--------|-----------------|
| Number of hosts | 1 000 | |
| Average number of items from 1 host | 30 | |
| Number of items collected | 30 000 | items |
| Average frequency of reading items | 30 | seconds |
| Store history for | 90 | days |
| Housekeeper should keep trends for | 365 | days |
| Housekeeper should keep events for | 365 | days |

| Type of data | Size, GB |
|--|------------------------|
| Zabbix configuration | 0,01 |
| History | 593,84 |
| Trends | 22,03 |
| Events Minimum space required on disk | 10,46 626,34 |

Up to **1,000** NVPS ~**\$309,56** / month includes:

Zabbix virtual appliance Infrastructure (t2.large) Storage (EBS general purpose SSD) Traffic not included



What about China?

C-) Alibaba Cloud







ZABBIX SUMMIT 2020

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10th anniversary

| EXPECTED | MORE THAN | OVER | SPONSOR |
|-----------|-------------------|-----------------|------------|
| 650 | 45 | 30 | EXHIBITION |
| VISITORS | COUNTRIES | PRESENTATIONS | HALL |
| | | | |
| OVER | ALL | ALL | MANY |
| 10 | 4 | EXAMS | PERSONAL |
| WORKSHOPS | TRAINING SESSIONS | DURING WEEK-END | MEETINGS |
| | | | |

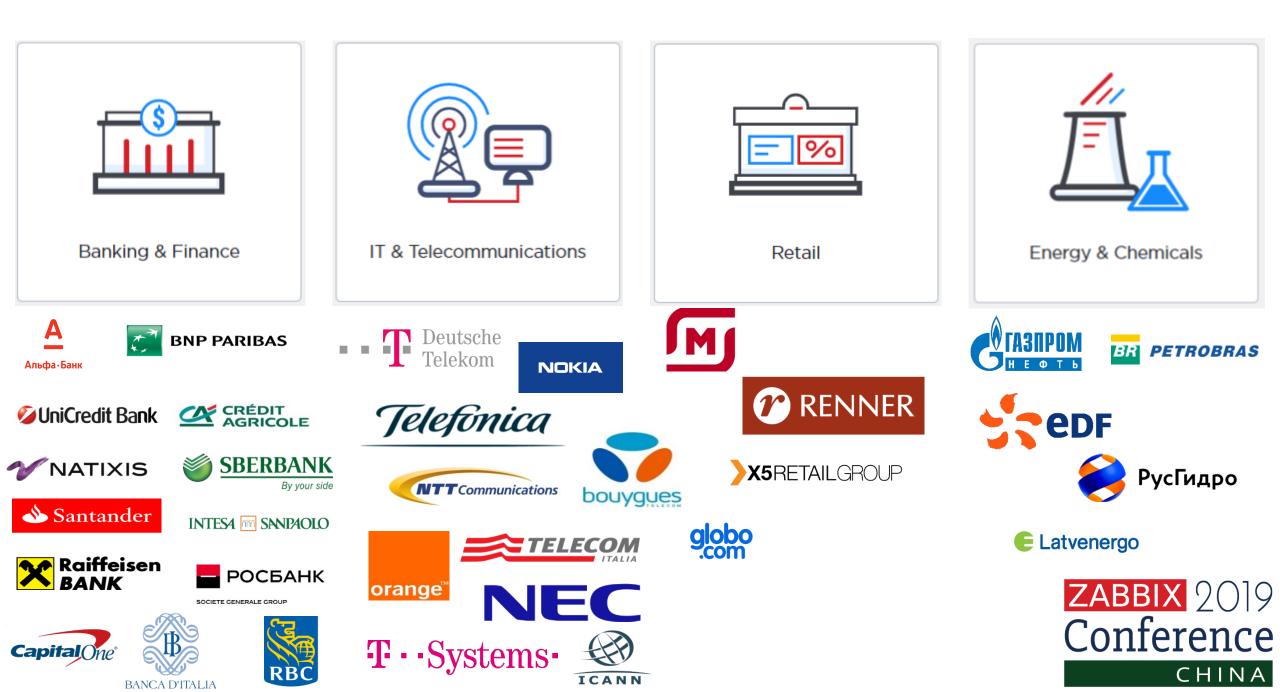
RIGA, LATVIA

DATE: TBA



ZABBIX USERS IN THE WORLD

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+ Heavy Industries+ Manufacturers+ Hi-tech manufacturers



Best companies in the world use

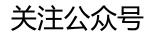




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ZABBIX 2019 Conference









www.zabbix.com/cn www.grandage.cn



ZABBIX 2019 Conference

THANK YOU!



Sergey Sorokin ZABBIX Business Development Director