

# ZABBIX IN CHINA



Rong Yaoru CTO, Grandage, China



### **ABOUT GRANDAGE**

• Set up in 2010, Shanghai Grandage Data System Co., Ltd is located in one of the biggest high-technology zones in the center of Shanghai.

Team: 10+ years of ITOM and ITOA practice experiments

Intellectual Property: 30 software copyrights, 4 patents



#### **Advisory Team**

World-class University Graduates
Overseas study and work experience
Proven Track Record in own Profession

#### **Management Team**

Top University Graduates
Committed
Good mix of working experiences from IBM, BMC etc.

#### **Engineering Team**



## **ABOUT GRANDAGE**

**2018** Zabbix Exclusive Distributor in China

- Marketing Promotion
- Partners Development
- Service Delivering(with Zabbix Team)
- Procurement and payment processing



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www.grandage.cn

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## **AGENDA**

- About China Conference
- Users and Community
- Services and Support
- Partners in China



ABOUT CHINA CONFERENCE



# **CHINA CONFERENCE 2020**



2016

First Zabbix Meeting: What's Zabbix, Grandage and Partners

New



Zabbix X (金) 上海京運大學 Zabbix Book author+ **Community Experts** 



**SHANGHAI 1 DAY 200 ATTENDEES** 

2018

First Zabbix Workshop Zabbix Training before and after



First Welcome Party Visit to The Forbidden City



**SHANGHAI 1.5 DAYS 300 ATTENDEES** 



**BEIJING 2 DAYS** 350 ATTENDEES



**SHANGHAI 0.5DAYS** 

**100 ATTENDEES** 





02

USERS AND COMMUNITY



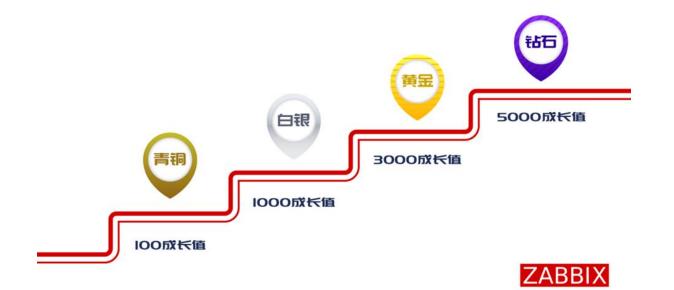
#### News feeding every week, 15000+ followers

#### **Zabbix Events**





## **COMMUNNITY GROWTH INCENTIVE PROGRAM**





# 03

SUPPORT AND SERVICES



### **SERVICES AVAILABLE IN CHINA**



#### **Zabbix Training**

Learn from the best experts in Zabbix and get certified.

Zabbix Certification now is a important standard to assess the IT monitoring ability



#### **Technical Support**

Jira Phone and email Support, training, consulting, man-day



#### **Consulting Service**

5 days consulting + 2 days remote support + Proposal



#### **Onsite Man-day**

Man-day support from Zabbix, Grandage and Partners



#### **HUAWEI: Top IT/Telecom Equipment Vendor**

- 2015 Adopted Zabbix 2.2 to monitor Vmall Public cloud service
- 2016 Adopted Zabbix 3.0 for production environment monitoring, including server, Middleware, database monitoring
- 2017 Using Zabbix as the standard monitoring agent for production environment, fully covered all the devices
- 2017-2018 Replace Patrol with Zabbix, using Zabbix for network monitoring:
   HC conference, marketing conference and Mobile World Congress ect.
- 2019 Centralized management of multiple Zabbix configurations



**Top 3** Insurance Company in China

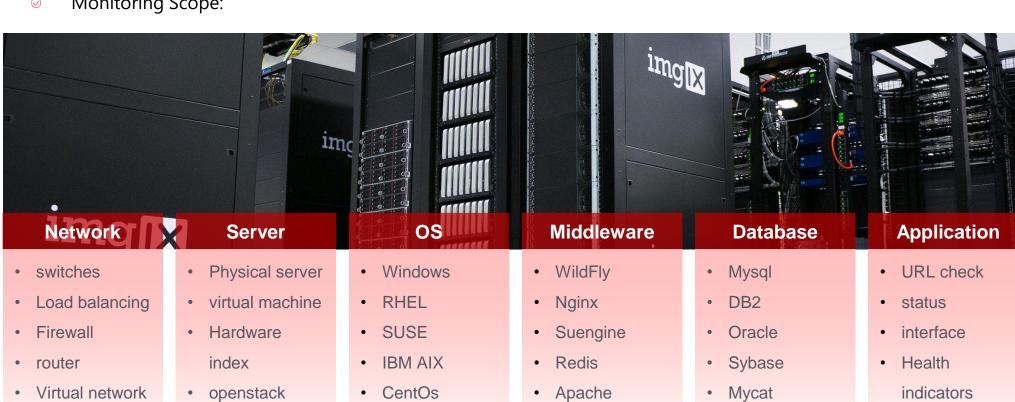
- Replace all commercial monitoring systems with Zabbix.
- Achieved full coverage of all IT infrastructure equipment monitoring.
- Number of devices: 60000+ hosts (including virtual machines), including servers, network devices, storage devices, hardware devices, applications and processes, cloud platforms, etc.





#### **Suning: Top3 Retail Company in China**

- Multi-Zabbix Server Architecture
- Monitoring Scope:



• PG

SQL Server

#### **China Mobile: Top1 Service Provider**

Zabbix(infrastructure) + Prometheus(k8s/Docker) + Grafana(Dashboard)





PARTNERS IN CHINA



# ZABBIX SUMMIT ONLINE / 2020

## **PARTNERS IN CHINA**

**Zabbix Certified Partners** 











































**Zabbix Resellers** 











ZEVER智越















