



ZABBIX IN CHINA



Rong Yaoru
CTO, Grandage, China



ABOUT GRANDAGE

- Set up in 2010, Shanghai Grandage Data System Co., Ltd is located in one of the biggest high-technology zones in the center of Shanghai.

Team: 10+ years of ITOM and ITOA practice experiments

Intellectual Property: 30 software copyrights, 4 patents



Grandage
宏时数据

Advisory Team

World-class University Graduates
Overseas study and work experience
Proven Track Record in own Profession

Management Team

Top University Graduates
Committed
Good mix of working experiences from IBM, BMC etc.

Engineering Team

10+ years of working experiences
Rich on field engagement



ABOUT GRANDAGE

2018 Zabbix Exclusive Distributor in China

- ✓ Marketing Promotion
- ✓ Partners Development
- ✓ Service Delivering(with Zabbix Team)
- ✓ Procurement and payment processing



Grandage
宏时数据

Shanghai Grandage Data System Corporation

www.grandage.cn

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AGENDA

- ✓ About China Conference
- ✓ Users and Community
- ✓ Services and Support
- ✓ Partners in China



01

ABOUT CHINA CONFERENCE



CHINA CONFERENCE 2020



2016

What's
New

First Zabbix Meeting:
Zabbix, Grandage and Partners



SHANGHAI 0.5DAYS
100 ATTENDEES



2017

Zabbix X  上海交通大学
Zabbix Book author+
Community Experts



SHANGHAI 1 DAY
200 ATTENDEES



2018

First Zabbix Workshop
Zabbix Training before and after



SHANGHAI 1.5 DAYS
300 ATTENDEES



2019

First Welcome Party
Visit to The Forbidden City



BEIJING 2 DAYS
350 ATTENDEES



02

USERS AND COMMUNITY



ZABBIX CHINA COMMUNITY

News feeding every week, 15000+ followers

Zabbix Events

11 Wechat Groups, 6

Q 搜索

+

Zabbix 开源社区8群

16:52

ZBX8-trc-广州: 对的

Zabbix 开源社区7群

16:10

郭宏铨-新华三云: [图片]

Zabbix开源社区6群

10:41

老锦: 恕我愚钝。

Zabbix开源社区5群

10:03

冷血傲情: 🍷

Zabbix开源社区3群

9:15

Zabbix3-浩聪-杭州: 数...

Zabbix开源社区1群

昨天

"孙大圣" recalled a mes...

Zabbix开源社区2群

昨天

Zabbix-CS-重庆: 可以...

Zabbix广州群

20/10/13

Zabbix-朱远建-深圳警告...

Zabbix上海群

20/10/13

Zabbix_小Z: 亲爱的Z们...

Zabbix开源社区

Zabbix开源社区由Zabbix大中华区唯一总代理宏时数据建立并维护, 负责高Zabbix爱好者提供交流学习的平台和专业的技术支

发消息

历史消息

全部

视频+PPT|2020Zabbix中国峰会精彩演讲大放送

2020年10月12日

原创

免费|峰会直播入口, 精彩要你看!

2020年9月24日

完整议程|6大行业如何创新应用Zabbix? Grafana、MySQL倾情加入!

2020年9月17日

原创

专访Zabbix创始人: 这是个相当冒险的决定!

2020年9月9日

原创

专家专栏|使用agent2自定义插件采集通过MQTT协议发送的数据

2020年9月9日

原创

Zabbix产品路线图发布, 看看5.2、5.4、6.0有什么新功能?



ZABBIX SUMMIT ONLINE / 2020

COMMUNNITY GROWTH INCENTIVE PROGRAM



Zabbix 社区成长体系权益

成为专家的进阶之路

 青铜	 积分抵现	+	 授予奖章
 白银	 青铜级权益	+	 精美礼包
 黄金	 白银级权益	+	 赠送全年在线课
 钻石	 黄金级权益	+	 城市大使

ZABBIX

 宏时数据
Grandage

03

SUPPORT AND SERVICES



SERVICES AVAILABLE IN CHINA



Zabbix Training

Learn from the best experts in Zabbix and get certified.

Zabbix Certification now is a important standard to assess the IT monitoring ability



Technical Support

Jira Phone and email Support, training, consulting, man-day



Consulting Service

5 days consulting + 2 days remote support + Proposal



Onsite Man-day

Man-day support from Zabbix, Grandage and Partners

OUR CUSTOMERS

HUAWEI: Top IT/Telecom Equipment Vendor

- ✓ 2015 Adopted Zabbix 2.2 to monitor Vmall Public cloud service
- ✓ 2016 Adopted Zabbix 3.0 for production environment monitoring, including server, Middleware, database monitoring
- ✓ 2017 Using Zabbix as the standard monitoring agent for production environment, fully covered all the devices
- ✓ 2017-2018 Replace Patrol with Zabbix, using Zabbix for network monitoring: HC conference, marketing conference and Mobile World Congress ect.
- ✓ 2019 Centralized management of multiple Zabbix configurations



OUR CUSTOMERS

Top 3 Insurance Company in China


- ✓ Replace all commercial monitoring systems with Zabbix.
- ✓ Achieved full coverage of all IT infrastructure equipment monitoring.
- ✓ Number of devices: 60000+ hosts (including virtual machines), including servers, network devices, storage devices, hardware devices, applications and processes, cloud platforms, etc.



OUR CUSTOMERS

Suning: Top3 Retail Company in China

- ✓ Multi-Zabbix Server Architecture
- ✓ Monitoring Scope:



Network	Server	OS	Middleware	Database	Application
<ul style="list-style-type: none">• switches• Load balancing• Firewall• router• Virtual network	<ul style="list-style-type: none">• Physical server• virtual machine• Hardware index• openstack	<ul style="list-style-type: none">• Windows• RHEL• SUSE• IBM AIX• CentOS	<ul style="list-style-type: none">• WildFly• Nginx• Suengine• Redis• Apache	<ul style="list-style-type: none">• Mysql• DB2• Oracle• Sybase• Mycat• PG• SQL Server	<ul style="list-style-type: none">• URL check• status• interface• Health indicators

OUR CUSTOMERS

China Mobile: Top1 Service Provider

☑ Zabbix(infrastructure) + Prometheus(k8s/Docker) + Grafana(Dashboard)



04

PARTNERS IN CHINA



PARTNERS IN CHINA

Zabbix Certified Partners



20+



11 运维



IT安全运维解决方案提供商



Zabbix Resellers



15+



Thank you!

