ZABBIX IN CHINA

Rong Yaoru
CTO, Grandage, China
ABOUT GRANDAGE

- Set up in 2010, Shanghai Grandage Data System Co., Ltd is located in one of the biggest high-technology zones in the center of Shanghai.

Team: 10+ years of ITOM and ITOA practice experiments

Intellectual Property: 30 software copyrights, 4 patents

Advisory Team
World-class University Graduates
Overseas study and work experience
Proven Track Record in own Profession

Management Team
Top University Graduates
Committed
Good mix of working experiences from IBM, BMC etc.

Engineering Team
10+ years of working experiences
Rich on field engagement
ABOUT GRANDAGE

2018 Zabbix Exclusive Distributor in China

- Marketing Promotion
- Partners Development
- Service Delivering (with Zabbix Team)
- Procurement and payment processing

Shanghai Grandage Data System Corporation

www.grandage.cn

Region: Mainland China, Hong Kong, Macau and Taiwan

Phone: +86 021-6978-6188

E-mail: china@zabbix.com
AGENDA

☑ About China Conference
☑ Users and Community
☑ Services and Support
☑ Partners in China
ABOUT CHINA CONFERENCE
2016
First Zabbix Meeting:
Zabbix, Grandage and Partners

2017
Zabbix X
Zabbix Book author+
Community Experts

2018
First Zabbix Workshop
Zabbix Training before and after

2019
First Welcome Party
Visit to The Forbidden City

SHANGHAI 0.5DAYS
100 ATTENDEES

SHANGHAI 1 DAY
200 ATTENDEES

SHANGHAI 1.5 DAYS
300 ATTENDEES

BEIJING 2 DAYS
350 ATTENDEES
02

USERS AND COMMUNITY
ZABBIX CHINA COMMUNITY

News feeding every week, 15000+ followers

11 Wechat Groups, 6500+ members

Zabbix Events

- [Zabbix Day: Meet Zabbix in Beijing](https://example.com/zbixday)
- [Zabbix Conference: Beijing, China](https://example.com/zbixconf)
- [Zabbix User Group Meeting](https://example.com/zbixug)

Zabbix is a powerful open-source monitoring tool used in various industries to ensure system health and performance.
COMMUNITY GROWTH INCENTIVE PROGRAM
03

SUPPORT AND SERVICES
SERVICES AVAILABLE IN CHINA

Zabbix Training
Learn from the best experts in Zabbix and get certified.
Zabbix Certification now is an important standard to assess the IT monitoring ability

Technical Support
Jira Phone and email Support, training, consulting, man-day

Consulting Service
5 days consulting + 2 days remote support + Proposal

Onsite Man-day
Man-day support from Zabbix, Grandage and Partners
OUR CUSTOMERS

HUAWEI: Top IT/Telecom Equipment Vendor

- 2015 Adopted Zabbix 2.2 to monitor Vmall Public cloud service
- 2016 Adopted Zabbix 3.0 for production environment monitoring, including server, Middleware, database monitoring
- 2017 Using Zabbix as the standard monitoring agent for production environment, fully covered all the devices
- 2017-2018 Replace Patrol with Zabbix, using Zabbix for network monitoring: HC conference, marketing conference and Mobile World Congress etc.
- 2019 Centralized management of multiple Zabbix configurations
OUR CUSTOMERS

Top 3 Insurance Company in China

- Replace all commercial monitoring systems with Zabbix.
- Achieved full coverage of all IT infrastructure equipment monitoring.
- Number of devices: 60000+ hosts (including virtual machines), including servers, network devices, storage devices, hardware devices, applications and processes, cloud platforms, etc.
OUR CUSTOMERS

Suning: Top3 Retail Company in China

○ Multi-Zabbix Server Architecture
○ Monitoring Scope:

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OUR CUSTOMERS

Suning: Top3 Retail Company in China

○ Multi-Zabbix Server Architecture
○ Monitoring Scope:
OUR CUSTOMERS

China Mobile: Top1 Service Provider

- Zabbix(infrastruture) + Prometheus(k8s/Docker) + Grafana(Dashboard)
PARTNERS IN CHINA
Thank you!